

# 2026 MARKETING PACKAGES



*Reach independent automobile dealers and associates  
around the commonwealth!*



VIADA.ORG



1525 Huguenot Road, Suite 102  
Midlothian, VA 23113



800-394-1960

# EVERYTHING STARTS WITH MEMBERSHIP

*Associate Members Are Our Industry Partners!*



As a VIADA Industry Partner (IP), you will immediately be recognized as a product or service provider who supports independent dealers throughout the Commonwealth of Virginia!

**YOU GET ALL OF THESE BENEFITS AND MORE WITH YOUR ANNUAL MEMBERSHIP! →**

## **Benefits of being a VIADA IP Include:**

- ✓ **Listed in Industry Partner section of the Dealer Operator class manual given to all students**
- ✓ Placement in our annual Membership & Services Directory that is available 24/7 to members online
- ✓ Social Media and email blast announcing new IP member
- ✓ Opportunities to attend and sponsor/speak District Dinner Meetings and Networking opportunities with our dealers at quarterly district meetings
- ✓ Opportunity to contribute content to the VIADA quarterly magazine to share your area of expertise

## PACKAGES SAVE YOU TIME + MONEY!

VIADA offers comprehensive marketing packages featuring sponsorship and advertising opportunities at exclusive, discounted rates. With a single payment and one submission of your artwork and materials, we handle all deadlines to ensure your brand remains visible to our members throughout the year—**all while saving you money!**

**Get the most bang for your buck! Below is our one stop shop!**

PACKAGES:	PLATINUM	GOLD	SILVER
ANNUAL PACKAGE PRICE	\$16,500	\$9,500	\$3,500
A LA CART PRICING	\$20,250	\$13,500	\$4,000
Membership & Services Directory Advertisement	Full page color* (a \$1,800 value)	1/2 page color (a \$1,200 value)	1/4 page color (a \$800 value)
The Virginia Independent Magazine Ad (quarterly)	Full page color* (a \$6,000 value) IFC, IBC & BC available	1/2 page color (a \$3,600 value)	1/4 page color (a \$2,100 value)
Convention Booth	\$2,500 credit (corner)	\$2,000 credit (standard)	—
Convention & Expo Program Ad*	Full page color (a \$1,200 value)	1/2 page color (a \$1,050 value)	1/4 page color (a \$600 value)
Convention & Expo Sponsorship Credit	\$5,000	\$2,000	—
Golf Hole Sponsor	Tabletop / 2 attendees (a \$500 value)	Tabletop / 2 attendees (a \$500 value)	—
On The Road Dealer Visits with our VIADA Member Benefit Rep	5 Days (a \$1,250 value)	3 Days (a \$750 value)	—
Company Logo & Website Link	12 months \$2,000 value	12 months \$2,000 value	—

\*First come chooses inside front or back cover

\*\*Platinum & Gold packages receive priority booth selections at annual events



# Print Advertising

the

## Annual Membership Services Directory

In addition to being listed as an Industry Partner, you can also advertise your company for an additional fee. Advertise in the directory and become one of the first dealers contact! Published annually, this VIADA publication is distributed to over 1,200 members, associates and legislators. This is the first resource they choose for industry-related information and products.

**Artwork and payment must be received by January 16**

All ads are in color

Contact [maria@viada.org](mailto:maria@viada.org) for questions.

### **DIRECTORY ADVERTISING RATES**

#### **SIZE**

Inside Front/Back Cover	\$1,800
Full Page	\$1,400
Half Page	\$1,200
Quarter Page	\$800

### **PUBLICATION SPECS**

Publications' Trim: 8.5" x 11"

Ad Dimensions

Full Page

Bleed

Live

1/2 Page Horizontal

1/4 Page

8.75" x 11.25"

7.5" x 10"

7.5" x 5"

5" x 4"



## The Virginia Independent News Magazine

Our dealers need your products and services. Help them find you by advertising with us throughout the year. *The Virginia Independent News* is the official publication of the Association. It provides current industry information to help their businesses grow and is published four times a year.

**Quarterly artwork must be received by:**

Q1: Feb 13 | Q2: May 15 | Q3: Aug 14 | Q4: Nov 13

All ads are in color. Available online only.

Contact [maria@viada.org](mailto:maria@viada.org) for questions

### MAGAZINE ADVERTISING RATES

SIZE	1x	4x	BUNDLE & SAVE \$
Inside Front/Back Cover	\$1,700	\$6,000	\$800 savings with bundle
Half-page Back Cover	\$1,400	\$5,000	\$600 savings with bundle
Full Page	\$1,200	\$4,000	\$800 savings with bundle
Half Page	\$1050	\$3,600	\$600 savings with bundle
Quarter Page	\$600	\$2,100	\$300 savings with bundle



Editor reserves the right to reject any advertising not in keeping with VIADA's mission.

# Digital Advertising

## Website Banners

Our website has proven to be a valuable resource for used car dealers and anyone looking to get into the business, as we provide access to the information necessary to operate in Virginia. Each month hundreds of dealers utilize viada.org and VADealerRecertification.com to order forms, find out about upcoming events, sign up for state-mandated compliance courses, and more.

### Pricing:

4 Months: \$800

8 Months: \$1400

12 Months: \$2000

Specs: 285px wide x 178px high

*Materials: Only .jpg, .gif or .png files are accepted  
no less than 72dpi.*



## Industry Partner Email Blast!

Promote your company with a series of three emails plus Facebook and LinkedIn posts highlighting your company's new products and services to VIADA members. The cost is \$600 and availability is limited.

## NIADA Member Savings App

This is a Mobile App that members may download to see savings offered to them by Industry Partners. With your membership, you may list specials on this app at no additional charge. Special will run a minimum of 60 days & offer a savings or discount to VIADA members.

# 2026 Marketing Commitment Form

Company & Contact Name

Local Rep Name

Company Address

Local Rep phone

City

State

Zip

Phone

Company Email

Local Rep Email

**PACKAGE** SELECT ONE: ☐ Platinum ☐ Gold ☐ Silver

**-OR-**

**A LA CARTE** (Golf & Convention will be additional)

### 1. WEB BANNER

☐ VIADA.org ☐ VADealerRecertification.com ☐ 4 Months ☐ 8 Months ☐ 12 Months

2. EMAIL BLAST (PREFERRED MONTH) \_\_\_\_\_

3. MAGAZINE ☐ Q1 ☐ Q2 ☐ Q3 ☐ Q4 ☐ Full Page ☐ Half Page ☐ Quarter Page

Contact [Tommie@viada.org](mailto:Tommie@viada.org) with any questions.

◆ **PACKAGE COMMITMENTS MUST BE  
RECEIVED BY JANUARY 16, 2026!**

**COMMIT NOW &  
PAY LATER**

**SEND US YOUR  
FORM AND WE  
WILL INVOICE YOU!**