

READY TO REFUEL?

SCHEDULE OF EVENTS

FRIDAY

SCHEDULE

EVENT

9:30AM - 1:30PM	DEALER OPERATOR RECERTIFICATION (Salon G)
12:00PM - 2:00PM	REGISTRATION OPENS & EXPO HALL SET UP
1:00PM - 2:00PM	PAST PRESIDENTS MEETING (Lower Level Madison)
2:00PM - 4:00PM	BOARD MEETING (Lower Level Madison)
4:00PM - 4:30PM	\$250 AMAZON GIFT CARD DRAWING IN EXPO HALL FOR STUDENTS
6:00PM - 7:00PM	RECEPTION
7:00PM - 9:30PM	ANNUAL BUSINESS MEETING, AWARDS AND VIAD CHARITY GALA DINNER

SATURDAY

SCHEDULE

EVENT

8:00AM - 9:00AM	BREAKFAST & EXPO HALL (Main Level Grand Ballroom)
9:00AM - 9:45AM	SENATOR BAGBY & DELEGATE DELANEY PRESENT LEGISLATIVE UPDATE
9:00AM - 12:00PM	SALES AND MANAGEMENT TRAINING - JOHN DISMUKES, <i>NIADA (Salon G)</i>
10:00AM - 11:45AM	KEYNOTE "PROTECT YOUR ASSESTS" LARRY OXENHAM
12:00PM - 1:30PM	LUNCH & EXPO HALL (Main Level Grand Ballroom)
1:15PM - 2:00PM	COLLECTIONS - BILL ELIZONDO, <i>BUCKEYE (Salon G)</i>
2:00PM - 3:15PM	MARKETING & INVENTORY WITH AI - MACARENA BRAVO, <i>FRANCO AUTO MOTORS</i>
3:20PM - 4:00PM	REINSURANCE PANEL - BUCKEYE, DEALERRE, DKP
3:20PM - 4:00PM	IT'S MORE THAN SELLING - NATHAN DUBE, <i>AFC (Salon G)</i>
4:10PM - 5:00PM	UNDERSTANDING THE SAFEGUARDS RULE, TONY SCOTT. <i>TFS</i>
4:10PM - 5:00PM	RELATED FINANCE COMPANY BASICS - COLLIN KANELAKOS, <i>LGT CPA (Salon G)</i>
6:00PM - 7:00PM	RECEPTION (Foyer of Grand Ballroom)
7:00PM - 9:30PM	QUALITY DEALER BANQUET & INSTALLATION OF OFFICERS

** Red indicates Breakout Sessions

** Blue indicates Expo Hall and Main Stage